Customer Spotlight

ANDRITZ FEED & BIOFUEL A/S

ANDRITZ Feed & Biofuel A/S is one of the world's leading suppliers of production plants, technologies, systems and services for advanced industrial equipment. The office in Esbjerg, Denmark, serves as the global headquarters for the ANDRITZ Feed & Biofuel Technologies division. The common denominator of the two areas is pelleting technology. The biofuel area focuses on green energy by developing technology and equipment for the production of wood and waste pellets, while the pellet technology in the feed area is used to ensure quality in the production of feed pellets for cattle, seafood and pets. There are 150 employees in Esbjerg. In addition, there are offices related to feed and biofuel in a number of countries, which worldwide count 850 employees.

The Challenge:

Actually, Per Korsholm Møller, Vice President IT in Andritz Feed & Biofuel A / S, was a happy man:

"Since 2002, we have used Citrix Metaframe, which today has developed into the solution we know as Citrix XenApp. The result has been great time-savings when the enterprise workstations, desktops or laptops, were due for maintenance and upgrade. We made the change with the migration from Windows 2000 to Windows XP, so we, instead of upgrading approx. 200 PCs and investing in new workstations, could introduce thin clients and reuse some of the old PCs."

Industry:

Design and construction of process machinery

Benefits:

- Reduced operation costs
- Easier user administration
- A scalable solution that can be changed on the fly according to needs
- Easy access for users no matter their location
- Increased security for enterprise data
- Increased productivity with more mobile and flexible employees who can work efficiently from anywhere

Citrix Products:

- Citrix XenApp
- Citrix XenDesktop
- Citrix XenServer

"The economic gain was obvious, while the users saw an outstanding improvement. Support became faster, because the IT department now only had to install software updates in one place," Per Korsholm Møller explains."

In addition, Andritz Feed & Biofuel A/S now experienced that employees travelling for major customer projects were happy with the Citrix solution, as they could now be online from anywhere.

However, as the 3D CAD solutions developed, Andritz Feed & Biofuel experienced changing requirements.

"In 2013, the need to work remotely with our 3D applications was getting more and more pressing with our engineers, and we needed to find a new solution," Per Korsholm Møller explains.

Therefore, Andritz Feed & Biofuel A/S contacted their long-standing Citrix partner Lean-On.

The Solution: Citrix XenDesktop has Resulted in Better Use of our Engineering Resources

"We established a pilot project together with Lean-On. We designed the hardware platform with Citrix XenDesktop and the new GPU technology, allowing our engineers to access our 3D drawings remotely, either from a laptop or tablet. This solution allowed full integration to the underlying document management system, which provides secure access control to the drawings. Today the solution is sold on the market by Lean-On, as the Lean-On Application Accelerator Platform[®]."

"For our engineers, this means that you can be at a customer-site and implement design changes on the fly, all done on one centrally located server, safely in relation to our data, and make the latest version available inhouse in real time. Businesswise, the mobility we have now provided the engineers, has made a world of difference, and we can now complete our projects sooner than before. The time taken to download files has also been reduced.

For Andritz, Citrix is therefore a natural strategic choice:

"Today Citrix XenServer is not only used by our office in Denmark but also at our plant in the Netherlands, where travelling employees have a laptop. All other employees have been provided a thin client. "

"The configurations of the XenServer farm in Denmark and the Netherlands are similar; making it is easy and cost effective to manage both locations from Denmark in cooperation with Lean-On."

"The security aspect and the fact that we now have our valuable data centrally secured at one location, is also invaluable to our organization." Andritz will continue its close collaboration with Lean-On with regards to Citrix:

"We are pleased with the cooperation with Lean-On and with the benefits that Citrix provides us. We are therefore planning further expansion and the addition of more Citrix products during the coming years, "Per Korsholm Møller, Andritz Feed & Biofuel A / S, concludes.

About Citrix

Citrix (NASDAQ:CTXS) aims to power a world where people, organizations and things are securely connected and accessible to make the extraordinary possible. Its technology makes the world's apps and data secure and easy to access, empowering people to work anywhere and at any time. Citrix provides a complete and integrated portfolio of Workspace-as-a-Service, application delivery, virtualization, mobility, network delivery and file sharing solutions that enables IT to ensure critical systems are securely available to users via the cloud or on-premise and across any device or platform. With annual revenue in 2015 of \$3.28 billion, Citrix solutions are in use by more than 400,000 organizations and over 100 million users globally. Learn more at www.citrix.com.

About Lean-On A/S

Lean-On A/S is one of Europe's leading suppliers of hybrid cloud services and Citrix-based infrastructure, and provides the market's best performing VDI services and customer experience. It is seamlessly integrated into a high-performance platform, including an ecosystem built for engineers and companies with high-demanding users and global needs. Lean-On enables your users to utilize the full potential of their industrial applications, to meet changed demands, and to empower digital drivers under the fourth industrial revolution.

We are domain experts within centralized IT operations, virtual computing, and HPC services, who are eager to work on some of the most challenging problems within high-performance VDI and HPC, and have a market-leading customer reference base to prove it.

Lean-On has globally leading know-how in technologies from Apache Cloudstack, Citrix, Intel, AMD, Microsoft, Supermicro, Nvidia, Ivanti, as well as suppliers of ZFS storage (Oracle, OmniOS and Nexenta), supplemented with in-house developed products.

Learn more at www.lean-on.com